## **BID EVALUATION METHODS**

Norad

### Non-consulting service, procurement, construction or mixed packages

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#### Least-cost method

- Subjects: packages in which technical, financial and commercial proposals are regarded to be on the same level if they meet the requirements of the bidding documents
- Meeting technical requirements + the lowest bid price (after error correction, deviation adjustment, and deducting the value of discounts)



### **Evaluated-price method**

- Evaluated prices are used for procurement, construction, non-consulting services, or mixed packages that apply competitive bidding, limited bidding, or shopping methods where costs can be converted to the same level in terms of technical, financial, and commercial factors for the entire life cycle of goods, works, or non-consulting services;
- The lowest evaluated price (after error correction, deviation adjustment, and deducting the value of discounts plus redeem factors of life cycle of goods )

### Combined technique and pricebased method

- Subjects: (1) package of information technology, telecommunications, insurance; (2) package of procurement and/or construction with specific or high technical requirements to which the evaluated-price method cannot apply; or packages where technical and price factors should be taken into consideration
- The highest combined score (calculated on the basis of the technical score and the price score)

# Consulting service packages

### Least-cost method

- Subjects: simple consulting service packages where the exact scope of tasks is defined and rational, with a clear implementation process according to available standards.
- Meeting technical requirements + the lowest bid price (after error correction, deviation adjustment, and deducting the value of discounts

### **Fixed price method**

- Subjects: simple consulting service packages where the exact scope of tasks is defined and rational, with a clear implementation process according to available standards.
- Meet technical requirements + The bid price not exceeding the package price (after error correction, deviation adjustment, and deducting the value of discounts) + The highest technical score

### Combined technique and pricebased method

- Subject: consulting service packages where both quality and costs for executing the package are critical
- The highest combined score The highest combined score = the technical score (accounts for 70-80%) + the price score (accounts for 20-30%)

### **Technique-based method**

- Subject: packages with specific or high technical requirements
- Meeting technical requirements + The highest technical score The bidder is invited to the opening of financial proposal as the basis for contract negotiation.