





# **CONTRACTOR SELECTION**

## SINGLE-STAGE ONE-ENVELOPE PROCEDURE

- Competitive bidding or limited bidding for nonconsulting services, procurement, construction, or mixed packages, except in cases with high technical requirements
- Shopping
- Direct contracting
- Direct procurement



Technical proposals and financial proposals submitted at the same time All bids or proposals shall be opened at the same bid opening.

### SINGLE-STAGE TWO-ENVELOPE PROCEDURE

- Competitive bidding or limited bidding for consulting service packages
- Competitive bidding or limited bidding for non-consulting service, procurement, construction, or mixed packages with high technical requirements



Technical proposals and financial proposals filed separately; There are two bid opening sessions to be conducted: (1) Technical proposals shall be opened immediately after the deadline for submission of bids; (2) Only financial proposals of bidders whose technical proposals were considered responsive shall be opened for further evaluation.

### TWO-STAGE ONE-ENVELOPE PROCEDURE

This procedure shall be adopted in the competitive bidding or limited bidding for procurement, construction, or mixed packages of which specific and adequate technical requirements are not yet imposed when the bidding is conducted.

- At the first stage: bidders shall submit their technical proposals -> Bidders whose technical proposals are considered to have met the requirements of the bidding documents shall be invited to the second stage; - At the second stage: (1) Bidders shall be invited to clarify their technical proposals; (2) bidding documents atshall be modified on the basis of the request for clarification of technical proposal; (3) Bidders shall submit bids, including both the technical proposal and the financial proposal; (4) All bids shall be opened at the same bid opening.

#### TWO-STAGE TWO-ENVELOPE PROCEDURE

This procedure shall be adopted in the competitive bidding or limited bidding for procurement, construction, or mixed packages which employ new, complicated and/or special techniques or technologies but of which specific and adequate technical requirements are not yet imposed when the bidding is conducted.

- At the first stage: bidders shall submit their technical proposals -> Bidders whose technical proposals are considered to have met the requirements of the bidding documents shall be invited to the second stage;
- At the second stage: (1) Bidders shall be invited to clarify their technical proposals; (2) bidding documents atshall be modified on the basis of the request for clarification of technical proposal; (3) Bidders shall submit bids, including both the technical proposal and the financial proposal d in two separate envelopes; (4) Two bid opening sessions are conducted: Technical proposals shall be opened immediately after the deadline for submission of bids; and only financial proposals of bidders whose technical proposals were considered responsive shall be opened for further evaluation.